



Hiring: Access to Capital Associate

Location: Nairobi, Kenya

Organisation: Africa Minigrid Developers Association (AMDA)

Reporting to: Chief Operating Officer

About AMDA

The Africa Minigrid Developers Association (AMDA) is the leading industry body representing private sector minigrid developers across Africa. Our mission is to accelerate access to clean, reliable and affordable energy by enabling the sustainable deployment of minigrids at scale.

Despite strong investor interest, the sector faces a critical bottleneck: limited access to appropriate, affordable and long-term capital. AMDA works at the intersection of developers, financiers and policymakers to unlock financing solutions and remove barriers to scale.

The Opportunity

We are looking for a highly motivated and analytically strong Access to Capital Associate to support the delivery of AMDA's Access to Capital strategy.

This is a unique opportunity to work at the forefront of climate finance and renewable energy: helping unlock millions in investment for a sector critical to achieving universal electrification in Africa.

You will work closely with the COO, contributing to high-impact initiatives that bridge the gap between capital providers and minigrid developers. The role combines financial analysis, strategy, stakeholder engagement and project delivery.

What You Will Do

Core Responsibilities

You will play a key role in designing and implementing solutions that improve access to finance in the minigrid sector:

- Support the implementation of AMDA's Access to Capital strategy;
- Contribute to initiatives that help developers access larger and more diverse pools of capital;
- Support efforts to improve and streamline subsidy and blended finance programs for scale.

Financial & Sector Analysis

- Analyze minigrid business models, capital needs and investment structures;

- Identify key barriers to investment, including:
 - Limited long-term (“patient”) capital
 - Currency risk due to lack of local currency financing
 - Misalignment between investor risk appetite and sector realities
- Develop insights and recommendations to inform investors, partners and AMDA strategy.

Investor & Stakeholder Engagement

- Support engagement with DFIs, private investors and financial institutions;
- Contribute to shaping financing solutions tailored to the minigrid sector;
- Support initiatives that encourage financial institutions to adopt long-term investment approaches.

Member Support & Capacity Building

- Assess the fundraising and financing needs of AMDA members;
- Support the design and delivery of capacity-building programs, including:
 - Project Design & Development
 - Transaction Structuring & Corporate Finance
- Deliver or support at least two training sessions annually.

Project Management & Delivery

- Own and deliver assigned projects from concept to completion;
- Develop high-quality tools, resources and guidance for members;
- Ensure outputs are practical, relevant and actionable.

Coordination & Reporting

- Prepare meeting notes, summaries and actionable follow-ups;
- Track project progress and support internal coordination.

What We’re Looking For

Qualifications

- Bachelor’s degree in Finance or related field;
- Master’s degree (MBA, Finance, Energy) is an advantage;
- A strong understanding of infrastructure projects and renewable energy is preferred.

Experience

- **3–5 years** of relevant experience in:
 - Investment banking, private equity or project finance;
 - Management consulting or transaction advisory;



- Development finance institutions (DFIs) or donor programs;
- Experience in African markets is strongly preferred.

Core Skills

- Financial Modelling & Analysis – ability to assess project bankability, investment opportunities and project economics;
- Understanding of Capital Structures – familiarity with debt, equity, concessional and blended finance;
- Research & Analytical Thinking – able to translate complex data into actionable insights;
- Stakeholder Engagement – confidence working with investors, developers and partners.

Personal Attributes

- Passion for renewable access, climate and sustainable development;
- Strong problem-solving mindset and attention to detail;
- Highly organized with the ability to manage multiple priorities;
- Proactive, self-driven and comfortable working in a fast-paced environment;
- Excellent written and verbal communication skills.

Why Join AMDA?

- Work on one of Africa's most critical development challenges;
- Engage with leading investors, developers and policymakers;
- Gain exposure to cutting-edge climate finance and infrastructure investment;
- Be part of a small, dynamic team with high ownership and impact.

TO APPLY

- Please send a CV and cover letter to amdacareers@africamda.org;
- The subject line **Access to Capital Associate**;
- The deadline for submission is **5th June 2026**.